



NEW MEMBER ONBOARDING

The following steps are required for your association membership with the Cascades East Association of REALTORS®



STEP ONE

Within the first thirty (30) days, you must complete the self-paced New Member Code of Ethics online course from the National Association of REALTORS® (NAR). You will need your M1 number that was sent in your welcome email. We will be notified once you successfully complete the course. [COURSE LINK](#)

STEP TWO

Within the first thirty (30) days, complete the self-paced NAR Fairhaven simulation training which uses the power of storytelling to help members identify, prevent, and address discriminatory practices in real estate. Work against the clock to sell homes in the fictional town of Fairhaven, while confronting discrimination in the homebuying process. You will need your M1 number that was sent in your welcome email. We will be notified once you successfully complete the course. [COURSE LINK](#)

STEPS THREE & FOUR

Within the first four (4) months, complete both of the following lunch & learns:

- The NAR Code of Ethics: Practical Applications
- Professionalism in Real Estate

These lunch & learns are each two (2) hours and are offered bi-monthly at the association and are not required to be taken in a specific order. The NAR Code of Ethics: Practical Applications reviews real life scenarios in which the NAR Code of Ethics will play a role in your business practices. Professionalism in Real Estate will review the common practices and expectations in a cooperative real estate market community. This course will help you gain the respect of your peers and ensure you are putting your most professional foot forward as you begin your real estate career. [COURSE SCHEDULE BELOW](#)

STEP FIVE

Within the first six (6) months, complete Your Membership Working for You lunch & learn, a two (2) hour course which reviews important aspects of the local, state and national associations and how we work on our members behalf to help make them successful in their business while protecting private property rights and our members ability to conduct business! [COURSE SCHEDULE BELOW](#)

VISIT WWW.CASCADESEASTREALTORS.COM/CALENDAR TO REGISTER FOR THE LUNCH & LEARNS. PRE-REGISTRATION IS REQUIRED. THESE CLASSES ARE FROM 12-2PM. IN PERSON IS HIGHLY ENCOURAGED BUT HYBRID IS AVAILABLE.



Questions regarding membership, these course requirements, or help registering? Our team of staff are here to help! Call the Cascades East Association of REALTORS® at 541.382.6027 or email our membership team at membership@cascadeseastrealtors.com.



CASCADES EAST
ASSOCIATION OF REALTORS®